

# Institute For Professional Advancement, Inc.

*To all who may read these letters, Greetings:  
hereby it is certified that upon the recommendation of the Institute  
the governors thereof have officially conferred upon*

## Artie Smith

*the professional designation*

### Certified Professional Manufacturers Representative

*in recognition of the fulfillment of the requirements for this designation,  
including completion of the Institute for Professional Advancement's  
prescribed three year course of study given at*

### University of Texas at Austin

*During such period as this Designate CPMR continues to meet the requirements  
of the Institute for Professional Advancement, Inc.  
as developed and maintained by the Board of Governors  
the member CPMR is granted the right to use the professional designation.*

This 15th day of January 2019

*David Dason*

*President*

