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January 31, 2019 was the last day to cast ballots in MANA's Board of Directors election.

**Congratulations, Tommy! Your 2-year term as a member of MANA's Board of Directors starts May 1, 2019.**

The following announcement will appear on MANA's website, in MANA's iToolbox newsletter, and in Agency Sales magazine.

MANA's Board of Directors is pleased to announce that Tommy Garnett has been elected to MANA's Board of Directors. Garnett is President & CEO of MANA member Garnett Component Sales, Inc. (GCS), Wake Forest, North Carolina.

He will fill the seat that will become open when Danny Collis, President of Collis Group, Inc., Richmond Hill, Ontario, Canada, completes his second term of Board service on April 30, 2019. MANA's Board of Directors is grateful to Danny for his insights and dedication during his terms on the Board.

Garnett was introduced to the rep world by his father. "I just about grew up in the business. I began as a one-person, one-line agency more than 25 years ago. It's obviously worked out, since we celebrated our 25th anniversary in 2017."

Before becoming a rep, Garnett was a professional golfer and a member of the PGA of America. "When I decided to leave golf, it was because I didn't really see it as a long-term career path for me or my family. What motivated me was that I knew the rep business as a result of growing up in the profession with my father. In addition, I knew I had an entrepreneurial spirit and wanted to own and grow my own business."

Garnett and his firm were featured on the cover of the October 2017 issue of Agency Sales magazine. GCS focuses on engineered mechanical component requirements for the OEM community. Learn more about GCS at [www.gcsrep.com](http://www.gcsrep.com).

Best regards,

Charles M. Cohon, CPMR  
Certified Association Executive (CAE)  
CEO and President

Manufacturers' Agents National Association  
[www.manaonline.org](http://www.manaonline.org)